

IMT Residential

Overview

IMT Residential is a Sherman Oaks, California based privately held full-service operator of multi-family residential properties. The company currently manages over 16,000 residential units and 45 properties in four states. Founded in 1992, IMT Residential has been recognized on the lists of Top 50 multifamily firms nationally by the National Multifamily Council (NMHC) and Multi-Family Executive Magazine.

IMT is fully invested in being America's best apartment operator.

The Need

In 2006 IMT was experiencing issues with their current screening company which led them to look to outside vendors for a solution that could help them to achieve needs that included:

- Faster & more accurate credit and criminal reporting.
- Seamless integration with their Property Management Software system.
- Ability to report Rental History Records, skips & evictions to help with debt recovery.

The Expectation

Testing was set at two of their larger properties in Houston, TX with CBCAmRent an affiliate of CBCInnovis. For the test to be considered a success, they wanted the following criteria to be met:

- Criminal records delivered clearly, accurately and in a timely manner.
- Detailed training at the property level conducted by a CBCAmRent representative.
- Decision messages and factors need to match the established criteria set for approvals at the properties.

Outcome

CBCAmRent was able to meet and exceed IMT's standards for a superior rated resident screening provider. They were pleased with the results that included:

- Faster approval process
- Improved rental history and eviction records
- Stellar customer service

Throughout the years, IMT and CBCAmRent have built a strong business relationship. CBCAmRent has most recently been able to help IMT with Red Flag compliance by adding an authentication solution to their current screening package.

Property Management Company

Their Need:
Faster & more comprehensive criminal solution

Our Solution Product:
AmRent Criminal Database

CBCAmRent Contact:
Wendy Pearson